



# 10 Real World Benefits of Deacom ERP

Examples of business improvements that customers have realized since implementing Deacom ERP.



# Ten examples of how Deacom customers have been able to successfully build efficiencies, scale their businesses, and boost their bottom lines with Deacom ERP.

## Automate Processes That Eliminate Manual Errors and Bottlenecks

Deacom ERP operates on a single set of business logic so all data resides in a single location and enables reporting and document generation to be done automatically and accurately. This has helped customers eliminate the risks associated with manual intervention like process delays, incorrect data entries, misplaced documents, and tribal knowledge. One customer cut down the process of changing the bill of lading for a customer from 6 weeks to 10 minutes while another transitioned confidently when company veterans retired, taking their skills and processes with them.

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Our dated legacy ERP system drove us to be very people-dependent as we had to rely on a bit of tribal knowledge and a paper trail of documents. Since implementing Deacom, we've tripled our sales and gotten rid of the need for endless paperwork, saving 33.6 miles of running around the office, 112.3 hours of walking, and 43,000 sheets of paper annually.

– Cops Industries

[Learn More About This Customer's Story](#)

## Grow Through Acquisitions with Ease

With a standardized set of processes already established within Deacom, the implementation for new acquisitions is quicker, more efficient, and drives faster revenue growth. By bringing all business entities onto Deacom ERP, company stakeholders are given access to real-time data across one or multiple businesses with drilldown capabilities. Many customers, including those that are Private Equity owned, see great value with this level of control and visibility so they can easily uncover opportunities to drive higher profits.

Synalloy Corporation aggressively targets different types of businesses for acquisitions, making its requirements quite complex. After a successful 7-month implementation for its main facility, the company migrated all its business units onto Deacom ERP and continues to do so with each new acquisition.

[Learn More About This Customer's Story](#)

## Reduce of the Cost of Being Wrong

Hyper-Tight Process Control™ is a unique component of the Deacom ERP solution that reduces the cost of being wrong. With real-time visibility and control of enterprise lot data, Deacom users have implemented scalable and repeatable processes which include quality checkpoints that cannot be bypassed. By ensuring that specifications and compliance standards are met consistently, they have been able to avoid the negative implications that can result from legal claims, recalls, low customer satisfaction, removal from preferred supplier lists, and much more.

Prior to implementing Deacom ERP, an employee of a paint manufacturer added the incorrect ingredient into a mixer. Thirty-minutes later, the paint solidified, breaking the shaft and requiring a professional crew to clean up the mess. In the end, this mistake costed the company eight weeks of downtime for this one tank as well as tens of thousands of dollars in wasted materials, lost finished goods, incurred clean-up costs, production downtime, and equipment replacement.

[Learn More About the Cost of Being Wrong](#)

## Scale Back Production While Keeping Up with Demand

Deacom customers are using the real-time data within the ERP software to identify threats and growth opportunities within their entire organization – from accounting and sales through production and distribution. With drilldown capabilities, they have been able to identify ways to drive efficiencies and apply the cost savings to either the bottom line or growth initiatives.

In fact, by analyzing the data within Deacom ERP and drilling down into the details of transitions, many customers have been able to create leaner production operations without compromising order fulfillment.

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Deacom has helped us create a significantly more efficient business. It is because of this that we were able to eliminate Saturday production schedules and still keep up with demand.

– California Custom Fruits and Flavors

[Learn More About This Customer's Story](#)

## Reduce Outside IT Expenses

While many manufacturing companies outsource a portion of their IT support, an increasing number of Deacom customers have been able to significantly reduce these costs by moving to the cloud. With the Deacom Managed Cloud Services, the ERP provider is responsible for the security, maintenance, and optimization of the cloud ERP environment which enables customers to cut down, or eliminate, IT outsourcing. This can also help key personnel keep focus on critical business matters, not their ERP deployment.

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The change to the cloud has allowed us to completely eliminate the need for outside IT support to the main server, which has reduced our IT support by 20% annually.

– Copps Industries

[Learn More About Deacom Managed Cloud Services](#)

## Cut Inventory Variances by 99%

Before implementing Deacom, many customers believed that in order to grow, they needed to expand their facility, adding new staff and production lines. Today, these companies use Deacom to disprove this theory and scale their businesses more efficiently.

The ERP software provides the visibility and tools necessary to fine-tune material purchases to match current production needs, sales forecasts, and production schedules. This is done because all data resides in a single location providing optimal data visibility and accuracy.

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With Deacom, we are able to quickly isolate where time and materials are being wasted. The first year we were on Deacom, we were able to scale our inventory variance down to \$90,000 (from nearly \$300,000). Today, we are in the \$1,800 – \$2,500 range for variance in our inventory. We have gained our efficiencies, proved we were not at capacity, and improved inventory management. Those three things alone have allowed us to grow the business without adding additional square footage.

– Silver Spring Foods, Inc.

[Learn More About This Customer's Story](#)

## React and Resolve Product Recalls Within Hours

With real-time inventory visibility and strict lot tracking, Deacom customers have implemented strong recall management processes. Should an issue occur, the ERP software allows them to pinpoint exactly which lots are contaminated, where those lots were used, and who it was shipped to so actions can be taken immediately.

This continues to help our customers protect against negative impacts to their bottom line, reputation, and trust.

With over two decades of experience in the food industry, one Deacom user has become very familiar with managing recalls. When his current food manufacturing company faced a contamination issue flagged by the FDA, Deacom helped him manage the entire recall process in a matter of couple of hours, not days.

[Learn More About How Deacom Helps With Recalls](#)

## Reduce Turnover In Manufacturing Workforce

The manufacturing skills gap has created a significant challenge for companies to recruit and retain skilled employees. By eliminating the monotony of manual workarounds to do even the simplest of jobs, many of our customers have been able to give time back to their valuable employees so they can continue to drive the company forward and feel valued. The ECI Deacom team continues to provide extensive training to every customer to help educate users and strengthen their skillsets. With productivity at an all-time high and employees re-engaged with the company, many customers have noted that turnover has significantly reduced.

A Deacom customer is located in a popular manufacturing region driving a competitive talent market for the industry. They have been able to use Deacom as a marketing and career development asset to get, and keep, talented professionals on staff. This has helped them decrease company turnover as well as costs associated with staffing agencies.

[Learn More About Deacom's Training Process](#)

## Resolve Mistakes as Soon as They Happen

Deacom users gain a comprehensive view of the entire organization from a single login. This provides them with critical information at their fingertips and the ability to identify and respond quickly to what could potentially be very costly mistakes.



In the past, I sometimes could never resolve issues. I would set a report to run when I left work and hopefully it would be ready by the time I returned to work the next day. Now, with Deacom, its within just seconds that I have the information. I'm able to track down exactly who made the mistake and resolve those issues quickly.

– Graceland Fruit, Inc.

[Learn More About  
This Customer's Story](#)

## Stop Wasting Money on Interest Payments

Deacom customers are able to use real-time inventory, warehouse management, and MRP to guarantee that materials are in stock for production exactly when they are needed. This strategy has allowed many manufacturers to create leaner processes that free up warehouse space, increase annual inventory turns, avoid production delays, reduce material waste, and drive profits.

The Deacom single ERP platform has allowed one manufacturing company to seamlessly move to just-in-time production. This change has allowed the company to increase their annual inventory turns from two to six which generates enough positive cashflow to self-fund the business.

**Contact us today to learn more.**

[deacom-info@ecisolutions.com](mailto:deacom-info@ecisolutions.com) | [www.deacom.com](http://www.deacom.com)

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